



## OFFENSIVE SECURITY CASE STUDY

# French students find cybersecurity career success

Pôle Formation Des Industries Technologiques students score salary increases and promotions after completing Offensive Security courses.

# HIGHLIGHTS

## Challenges

- Need for an industry-recognized cybersecurity training
- Provide students with employment opportunities after earning their degree
- Reaching the goal of 1000+ students specialized in cybersecurity by 2023

## Solutions

- Students were given a salary increase and promotions after OffSec course completion
- Students feel confident going into their new careers
- Students feel like part of a close-knit community which was difficult as the cybersecurity community is rather small in France



## About Pôle Formation Des Industries Technologiques

Pôle Formation Des Industries Technologiques is a French training centre. The training center specializes in work-study higher education for students. They train their students in industrial trades through apprenticeship. Apprenticeship allows them to obtain a recognized diploma while gaining professional experience.

Its main areas of expertise are electrical engineering, mechanics, design and studies, IT, automation, maintenance, and the sale of technical products.

## CHALLENGES

Pôle specializes in digital certifications and high-level degrees in various fields, including cybersecurity. They currently have 500 students enrolled in cybersecurity degrees and programs, with plans to have over 1000 students specialized in cybersecurity by 2023.

Many of Pôle's students take their work-study courses under an apprenticeship or professionalization contract with companies. These programs allow the work-study students to progress through the acquisition of complementary professional skills.

In order to prepare their students for successful careers in cybersecurity, Pôle University needed a partnership with a cybersecurity training provider that doesn't only equip their students with necessary technical and soft skills, but also provides them with certifications that are recognized in the industry, and allows them to progress in their careers.



## SOLUTIONS

Jeremy Nedjar, an instructor at Pôle University, earned the coveted Offensive Security Certified Professional (OSCP) certification several years earlier in his career. Seeing how OSCP positively impacted his ability to find important clients for his penetration testing services, and how well known it is around the world, Nedjar remains certain that Offensive Security will be an ideal cybersecurity learning and certification provider for Pôle University.

Offensive Security and the OSCP helped Pôle's students understand in what direction they want to take their cybersecurity careers, and provided them with the tools required to get them there.

The student's working through Offensive Security's PEN-200 course found that they quickly became comfortable with various facets of penetration testing, even through the difficulty of the course load. This was accredited to the OSCP being a condensed and practical way to learn. The students really felt they had to embrace a *Try Harder mentality*.



## BENEFITS

When working in cybersecurity, the proper mentality is integral to a successful career. That's why here at OffSec, our content delivery system is focused on not only technical mastery, but also non-tangential skills such as maintaining a growth mindset, learning when to ask for help, and also when not to.

Students who successfully completed the PEN-200 course were able to prove technical acumen and were given a merit salary increase and promotions across the board. They have quoted that they have felt confident going into their new careers after successfully completing the OSCP certification exam.

## About Offensive Security

Offensive Security was founded in 2006 by and for information security professionals. Today, we're best known for the Offensive Security Certified Professional (OSCP) certification and the Kali Linux security distribution platform.

Elite security instructors teach our intense training scenarios, exceptional course material, and the "Try Harder" mindset. With courses available in penetration testing, wireless security, and web application security, employers worldwide trust Offensive Security to provide excellence in training and certification of their staff

